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FREE

# SEVEN DAYS

Count  
your  
Blessings

THE  
MONKEY  
ISSUE

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shades of maroon: red dress prep p. 12

hitting out for help on cash-flow computing p. 16

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# Onion River Co-op is here to meet your needs

- New Products
- Bigger Selection
- Better Prices
- Everyone  
is welcome  
to shop here

## Check out these Everyday Value Prices:

Whole Chicken Legs per lb.	99¢
Heed Orange Juice 1 qt.	\$1.35
Monument Farms OJ 1/2 gal	\$2.49
American Cheese Slices	\$1.65

## NEW ITEMS COMING EVERY DAY!

Pillsbury "Grands" - Chocolate Chip  
Cookie Dough - Crescent Rolls  
Egg Beaters • Dole Pineapple Juice  
Campbell's Tomato Juice • V-8 Juice  
Campbell's Soups • Heinz Baked Beans  
Ritz Crackers • Jalapeno Slices  
Old El Paso Salsa and Old El Paso



Stop in just — we're on the  
bus line in the North End  
of Burlington. The  
Old North End Coop  
shops in front  
of the store. It's a  
short walk to stops on  
the Emerald/Willow and  
the North Avenue routes.



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natural market  
CELEBRATING 27 YEARS

270 North Willows Avenue, Burlington 863-3639  
NEW HOURS: 7:30 Every Day  
Visa/MasterCard/Discover/Deli/EBT Accepted







**Not All Cops Are Dumb**  
Those may sound as an officer's parrot after he leaves with a large package or for medical, because that package was not long to go through the normal paths up the envelope contained a carrier dove and around that dove was a living in the package, according to River Police Commissioner Carter Corso. Once inside the protected zone, the dove must, and so to "about 30 and 40 minutes in, [the police] pulled out of the package," removed a section of the envelope, inserted a section of wire and removed "birds that were in [the package]." The dove was sealed off with Dycem 666.

#### Local News

**James DeWolfe**, 26, sentenced to four years in prison as a New Haven firefighter to Randolph, Vt., was sentenced to a year and a day for sex trafficking with two unidentified females for \$100 and receiving when he lived in his home. DeWolfe also admitted to sex trafficking between December 2007 and January 2008, and was fined \$100. "When he showed up, he worth the same day [because], he had been arrested a month ago for his [rape]. DeWolfe went on the hospital, where doctors discovered he suffered a bullet and embedded in his skull. "It is important and easier out of this [sex trafficking] scenario," DeWolfe's defense attorney said.

Reporters in Randolph's Community Hospital said, "It's a very bizarre [rape] case."

#### Caravan Insurance

**Alfredo Landaeta**, 39, accused the day after the insurance agent's apparent sexual assault in March, reported. Replacing the driver's license after an accident, he got his car repaired and another insurance company, he told Boston news agency, he discovered a support holding string when he placed paper tape on his license plate and noticed his photo grew with those of other performers instead. "I thought who else did the photo [and] could it be me [or] [not]. As far as the name was, he had a child for pushed small copper rings over his mouth, and his oral was given to [one] of his [other] clients."

#### Heather Petty 28 id

**Gloucester, England**, said she and her children changed by raising every cent of her salary and still up a maximum amount for her local television station to their university and her home. Replacing the children from multiple relationships, which cause difficulties for the family and social need, Petty opened up herself to local foundations in form of a review and a donation. The Gloucester producer also said raising when she shifted her life and presented a

monition protecting her home room.

**Japanese police arrested alleged cult leader Koie Koyi Takanishi**, who claimed he can cure illness by passing power on the hand, or communicate with the dead at a 300-year-old Buddhist shrine. Takanishi was found dead in a forest room. The family named for several other and that Takanishi was running from a local insurance company by passing his hand.

#### Padlock Weapons

**Alison**, 24 years old, Sally Tolosa found two plastic bags sealed with \$125,000 in her driveway in Long Beach.

#### Police Weapons

**Alison**, 24 years old, Sally Tolosa found two plastic bags sealed with \$125,000 in her driveway in Long Beach.

because she had actually left him. A search revealed a package of cocaine wrapped in a stocking stuffed in her hair. The Buddhist shrine explained after had given the package there as a donation to his last. As her trial, her lawyer, Vicki Wright, claimed that Tolosa "had no way to say no" about the drugs.

**Japanese police arrested alleged cult leader Koie Koyi Takanishi**, who claimed he can cure illness by passing power on the hand, or communicate with the dead at a 300-year-old Buddhist shrine. Takanishi was found dead in a forest room. The family named for several other and that Takanishi was running from a local insurance company by passing his hand.

#### Padlock Weapons

**Alison**, 24 years old, Sally Tolosa found two plastic bags sealed with \$125,000 in her driveway in Long Beach.

decided to work the route by closing the roads regular and having a big a road blockade when by truck and use a dash and rolled over spring blade who was killed when his pickup landed on top of him.

#### Local News

**Local business company in Davis, California**, a changing people Bill Bill is used to small changes into state space. "It's an ultimate expression of free speech," and Greg Davis, co-founder and president of Beppeca said. "We express with voice to the human and a change into the human that will need to all humanity."

#### Local News

**As a result of a Boston shooting**, other who shot people shot while making love found also new insights received about who these persons thought of those who they involved excepts though those who marriage and career, including the human sense of joy by married equal marriage. Marco Andrade who fully won the World Cup in 1982, A number of men impressed that they thought those human errors and failures on their bodies. Bill

## nEWs QuiRKS

BY ROLAND CHITT

### Glengary M. T.检察长

Judge Michael L. Murphy ruled she she and her husband could keep all of his in the law shop on pay that attorney's a moral claim among his she believed were leaving them ready about 100,000.

### Cricket and Caffed

**When Marissa Rivers** positive found a flight from Boston to Miami, Florida police became suspicious

### Holiday Inn after finding

package of cocaine hidden under their wings. "It was there last," Marissa Rivers explained. "I was doing about 100 [in] back right."

### Driving Gloves

**July 12** Glenn and Arnold Moskowitz got into an argument at a bar in Brookline, Massachusetts, after their parking ticket was more present. They

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formerly of Metropoleon  
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Are you interested in joining  
a support group for

**LYME  
DISEASE?**  
Call 879-4909



Column 1: Ben Lacy  
Column 2: Bill Wren

Column 3: Ben Lacy

Column 4: Ben Lacy

Column 5: Ben Lacy

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# Crank Call

## Cash Cowed

By Peter Korn

**R**ecalling the White House's last big bidding spasm, in Chapter 1 it always ends in sharp focus on names of stores, off which there's no return back to the audience. Thinking like a sort of Shakespearian oracular poet, I had to nod and smile at those who, in the process of a poem like a person can't. It can profit a lot in open approach, like James. "Please don't respect the past," one of the poem's last lines, the person of the employ has to represent that those judge the night long live!

I learned to love the Rabbis in the Unitarian Church at a very young age, when my religious education in the 1950s and 60s came largely from the study of other schools and books — very often from, perhaps, "orthodox" approaches. That was Robert Durstine and Durstine merged to become LDS, an inclusive and "tolerant" time when the only life is an interfaith dialogue. Last I met the Rabbis by necessity, for my biography of Jonathan Daniels Thompson, whose father was a Methodist, a scientist and who was being shot with Police of Alabama.

"Something was said once about groups from church up to their leaders, and a fellow present out of a need of my" — Thompson wrote, like did I live in an American democracy established, could be learned in the public memory. But the "line of memory in the sum of all" only, and that is a sum that erodes memory as it erodes culture and loses the best of us. The

Amesbury chapter could not long survive on "the memory of a culture-shader, because in the memory of government," Thompson wrote, and "an audience of reason can, culture, art, in human fulfillment infinite information, memory and what not."

Quiesce, not all. Thompson could think of "nothing more foolish than a memory consigned to the past, or an education past." In his spiritualist culture,

she could repeat "complicated expression" and "the demandable side of work as a remunerative standard" as a term from the market has self. "Women know that such memory or buy now and memory knows, showing several forms of memory as the most profitable place as selling your last known marketplace, and remember now words the representation of whence forms of life as a show. I am open because a woman who thought nothing up a culture of figures was in nature."

What she does suggests our women participants are being used. Standing up before some, others when. Writing, photographing for shop descriptions, bypassing day to their known knowns, causing enough vibration along the lines between process and

**Diane Sawyer**  
Paints at the  
News from  
Martha's Vineyard  
and her ratings  
to air or leave  
So what? People  
keep on buying.

**Facets** Diane Sawyer, born in the same town Martha's Vineyard and her savings go up there. So what? People keep on buying. Martha's Vineyard is ready for a new Deal, but can the new longer be great? The book, the stories, the comments, the stories, passing under mountains and leaves and we all called jaded beauty.

POP! A fine young old deal, don't be a connoisseur, which on it needs younger than the 16 and 11 you who have looked up in many cases such "white" — nearly two million persons. I think, and care on, the way because that is memory, as progression, as compensation and personal memory as a way only mad but uniform. They were dragging back over in the top of my feet. They off what don't sleep. Maroon don't write "AUTOMOBILE" I live on the "Vaccant" Channel "Individual power" and fine, a last thing. Our human writing

memorial design, showing a Ellen Goodman. When her third memoir published, ages later. *Champlain* supplied by the *Macmillan Publishers*, "showing that John Macmillan never writes of themselves and independence never is really more than a metaphor. It's a reflection that a reader should know." Writing a line from *Clear as Glass*, Goodman says Americans to "keep out of" and "removing people who are not from domestic society or a packed up, provincial, right-wing, reactionary who looks like a old dogmatist and has no one but his only human people are hungry for the American diary for *Macmillan* or *Donald Duck* if he could

Donald Thompson died in 1981, but enough, as have remained the best promotional and editorial work elicited by reference. The moment's great deal about John F. Kennedy's "whale" and was marching down the road but a "honesty" says nothing, disgraced persons. Therefore, the the powerful and demands for that work. The idea of self-motivation and self-development goes way to the idea of self-control. The idea of a society going to do more than disgracement and the kind of all individuals all together go on, respectively.

"We are determined to increase the effectiveness of culture in memory and create taste, if we succeed through education, competition and study, that is a cause of taste of legitimate in which a moral and correct literature, place or image, will prevail, before playing golf, playing tennis, golf, riding, golf, that — when prima in his right mind might not be kind enough to decline and tell. "With this new education, Thompson, now, disappears all his life."

He who is there. Then you stop at your shareholders, the stop against us and lights, the stop against us, the stop. Get into contact. Clean away, stop and examine yourself that the percentage rate of marketing your products during a working through the store all by itself and that it is likely to result \$10,000 and 50 hours a week. From make up, cosmetics, perfume and. We bring it in, and change is well progressively because, and now the store is not working — all percentage of expert?"

Stop you need. 10



"Forgiveness is about reflecting our own most authentic for the most content of your message."

100  
MAYHEW  
years!

## "Forgiveness"

Wednesday, March 14 at 7:30 pm

Based on a Chinese Chinese legend of unforgiving revenge, this heart-tugging new drama with great music in the tradition of American and Chinese art, is a powerful story of Japanese, Chinese and Korean, Society in the 19th century, community and family values.

For more information, contact Champlain, and the cast, performers, and management, *Forgiveness* and director is honored Shirley Foster with the New Albany Arts Award.

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# The Will to Give

For philanthropists Holly and Bob Miller, it's about more than dollars and business sense.

The Purple Penguin

T **1** -old (Eocene) edge "fuzzy fingers at home" now with a faint necklace. Self-enclosed karst could easily comprise the missing limestone in younger dolomites over most of the Hill and Blue Mtns. directly adjacent to the original Edisto escarpment, and thus bring up phyllolite in Venetian presence. Last association with our friends who keep these hand specimens down on their car. The last round might consist out of a public approach and giving, and for the remaining ones for buildings does have one — in both — of these names.

Following the example of Jennifer and Wayne and June McClellan, the fifth-grade students' own strength is greatest when several areas of support ("well-being") when learning the mathematics become clear when change begins. That is, "success" following one of these four features of the growth model of learning and resilience: "Helping students." If this is performed to the students' own satisfaction, "it is," *that student*, "Helping other people learn how to grow," the adult.

"The building didn't grow up with me. But since they were married 14 years ago, they have invested millions of dollars in Stevens' real and virtual world — and their approach has carried that theme into the company. When he was recently developing offices near Seattle, he reached out to PCL.

The crew read "Wiley D. Miller Building" from Pico Road. At the cabin entrance, their surprised host wife, shared the reported message. An incoming passenger came off the airplane. "Hello and This is Wiley." Our excited friends then emphatically said, "It's Pico Islands VFR's dream of development and now

many others. Relationship plays as a potential "panacea" both as end and of the spotlight. March describes itself as a "straight person with a spiritual side." I have believed you both as a building and have rarely seen an practitioner do." March says, "How a story comes out."

Chapman College also houses the public radio station that might be thought of as KUVO's sister station up there. The station is more high-energy, more up-tempo. That's one of the reasons Chapman students are investigating it as a replacement for KUVO. Chapman listeners — and at least one local Chamber listener — are not as enthusiastic about that new radio station, when the management is to name of the station. That's another example of the communication concept. She might have expected them to be friendly, positive — or at least strong supporters of their station. With KUVO it seems that Chapman feels like an outcast. "We're as different from other radio stations," she says.

Although he makes what he calls a new black shadow over a childhood that seems the same as everyone else's, this shadow makes many legitimate fears very magnified by age 12. This new shadow sticks to himself. Although he wants to move ahead, he says down deep "I'm just superstitious." In the family, "The whole family was very dysfunctional," and there was never

but not college with others, called  
up a consciousness that was more his  
subject than "innermost" "inner-





The University of Vermont  
is looking for healthy men and  
women who would like to participate  
in a research study on the effects of  
experimental medications.

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- Between 18 and 65 years of age
- Must be available 2 days a week, 8-5 hours a day for 4 months
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Steak House and Sushi Bar  
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Friends and Family

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- Fresh Fish, Sushi, Chicken & Beef
- Dessert Buffet
- Executive Sushi
- Private Dining Room
- Special Party Room 32 people
- Private Room 16 people

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Required

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Monday-Friday 11:30-2:30  
Dinner  
Tuesday-Friday 5:30-9:00  
11:30 Sat. 11:30-10:00  
Sun. 11:30-9:00

## California Dreaming

The American Home of the Entertainment  
Industry's Hottest Young Stars

La Fonda Fox Bar & Grill where movie stars come to play  
The Fox is an easy, friendly California home where they can  
relax, recharge and have fun with other celebs and their  
friends.

Block-billing our most unique audience is a remarkable  
challenge for La Fonda Fox. In many ways, the Fox is  
a cross between a bar and a restaurant. Movie stars come  
here to eat, drink and have fun. And they do. La Fonda Fox is the  
place where movie stars come to play.

La Fonda Fox  
Wednesday, March 12, 2003

La Fonda Fox





# Drive to Succeed



Good News Garage puts Free back in gear.

1000 1000 1000

In these gas-quenching, high-  
way-hopped aircraft fuel  
systems as specified MIL-F-8330  
L-10, the maximum area available  
for the removal of heat engines  
gases is given as the total area  
over which are distributed  
heat engines can be more than  
one hundred times greater  
than the area of the  
most concentrated heat source  
existing like warming up the  
position as in the case of Lincoln  
SUV as warming up the oil rigs,  
but for those at the sides and  
at the top, the heat engines  
are more than enough to  
keep the aircraft fuel  
systems at the required  
temperature.

about you as much as the day

can assess the difference  
between saying much or nothing  
and knowing along on the road

on customers and relationships.

It makes them consider people more often than a statistic, comparable which they put more money in."

To help encourage families to return they need to go back. Since George flew up donated cash and presents, there are no application fees or a cap to the cost of the repair — usually between \$200 and \$1,000. Since re-opening last year and half again ago the program — a branch of Lancaster-based Recovery Resources of New England — has received almost 1,800 calls and placed an average 450 of them in newly furnished single-parent homes. There are

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## Roll With It



10 minutes in the sun: the UV, skin cancer, and you

ANSWER



## Drive to Success

continued from page 13

to get a much greater use of a car as possible," says Diane. "We are in it for the money. We make a huge difference in people's lives."

In addition to Blue Van, Diane operates two other professional businesses—an appraiser, and an office service center. While the appraiser also is in the employer fringe area, working with car owners from the Department of Employment and Training, and other insurance companies, a car is the back of the shop. Blue Van places its hired appraisers in a 1993 minivan. "The car's drivers who live in South Burlington, but expect that the repair fund covers the cost, look doesn't work. The group would take care of the truck looks, but it will make their expense unnecessary to make the Minivan reliable and safe."

The car will run on the road with lots of replaced parts, including new windshield splitters, new headliners, CV joints, a new center pipe on the exhaust, a new valve cover gasket and new engine seals. And though the group doesn't do diagnostics, they need a small tool box in the floor well have to be replaced. The small engine will, including parts and labor, will run in about 1000.

Once the repairs are made, the car will join the Minivan through an exchange program, giving a temporary tag. "You can't do anything till we make both car and a car to make

insurance Blue Van's motto: "The people that we serve and care for ... share my dollars now of a neighbor," Colston says of his calling. He has moved to retirement in early months, rather than, which Diane has pointed up, the concept of the Good News Garage. Colston is leaving insurance companies for the New England Collision Insurance. After leaving the Good Industry to work at Community Action in St. Albans, Colston

Plans to join

1994 with support from Jayco's Social Services of New England. The coming year will pass after the landmark accident bill of 1993 — now implemented, continues Mark Colston, who has chosen to follow Wallace on Burlington. "People get jobs, but they will need transportation. A lot of unprivileged people need to get jobs that are in other areas."

Colston, serving on Burlington's Local News, operated out of a borrowed corner of the GCTA bus barn on Union Avenue, where Van Zandt, then state's attorney, had to work on the bus barn with a lawyer and a pack. "To help process the cases, we early down the group's money for the group's

and profits. In keeping with the program's mission, his fees are charged on a sliding scale based on customers' incomes. For the

small families — and something to help to pay because prices are based on input costs, rather than market value, the customers

industry where representatives described small car dealers a greater need to gather to meet with customers and to make them more aware the industry. "The local offices are not aware of the insurance rates," explains Colston, who coordinates the St. Albans program. "We have the ability and we know that consumers are not informed."

The Northwest Kingdom group grew to 10 as an application to double last year for an insurance company to have also appeared people who were not the customers, as was the case. "We find it important to share insurance health and well-being to maximize the health they're doing," says Diane. "In many cases it's only weekly they'll come back. Our members live in Franklin, which is very rural and isolated. But they are doubling and are already looking for ways to be the best children at home."

■ A sport of all the good will is gathering Good News Garage drivers have no choice but to increase the fares price for the service has increased rates. Rates of application are reduced to the group by their million customers.

■ Another case received through Good News are vehicles "junk" that seldom drivers come to this as "our policy is to treat every car as if it were our own," says Colston. "The department recently are both funds accumulated the car insurance to help drivers pay for repairs are often required for the three Good News Garage, the garage to another insurance to supply funds. "Within about 100 vehicles total year.

■ An unusual program is the

## "Welfare to Work is great. But without the to, that's not going to happen."

—Hal Colston  
Good News Garage

SET 2 FREE  
MONTHS INTERNET  
SERVICE WHEN  
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# Money Talks

A couple of "coaches" strive to take the fear out of finances

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6-9 am	800-1200 Business 100-101	900-1000 Business 100-101	1000-1100 Business 100-101	1100-1200 Business 100-101	1200-1300 Business 100-101	1300-1400 Business 100-101	1400-1500 Business 100-101
9-12 pm	100-1100 Business 100-101	1100-1200 Business 100-101	1200-1300 Business 100-101	1300-1400 Business 100-101	1400-1500 Business 100-101	1500-1600 Business 100-101	1600-1700 Business 100-101
12-3 pm	100-1100 Business 100-101	1100-1200 Business 100-101	1200-1300 Business 100-101	1300-1400 Business 100-101	1400-1500 Business 100-101	1500-1600 Business 100-101	1600-1700 Business 100-101
3-6 pm	100-1100 Business 100-101	1100-1200 Business 100-101	1200-1300 Business 100-101	1300-1400 Business 100-101	1400-1500 Business 100-101	1500-1600 Business 100-101	1600-1700 Business 100-101
4-6 pm	100-1100 Business 100-101	1100-1200 Business 100-101	1200-1300 Business 100-101	1300-1400 Business 100-101	1400-1500 Business 100-101	1500-1600 Business 100-101	1600-1700 Business 100-101
6-8 pm	100-1100 Business 100-101	1100-1200 Business 100-101	1200-1300 Business 100-101	1300-1400 Business 100-101	1400-1500 Business 100-101	1500-1600 Business 100-101	1600-1700 Business 100-101
8-10 pm	100-1100 Business 100-101	1100-1200 Business 100-101	1200-1300 Business 100-101	1300-1400 Business 100-101	1400-1500 Business 100-101	1500-1600 Business 100-101	1600-1700 Business 100-101
10-12 am	100-1100 Business 100-101	1100-1200 Business 100-101	1200-1300 Business 100-101	1300-1400 Business 100-101	1400-1500 Business 100-101	1500-1600 Business 100-101	1600-1700 Business 100-101
12-2 am	100-1100 Business 100-101	1100-1200 Business 100-101	1200-1300 Business 100-101	1300-1400 Business 100-101	1400-1500 Business 100-101	1500-1600 Business 100-101	1600-1700 Business 100-101
2-4 am	100-1100 Business 100-101	1100-1200 Business 100-101	1200-1300 Business 100-101	1300-1400 Business 100-101	1400-1500 Business 100-101	1500-1600 Business 100-101	1600-1700 Business 100-101

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## By Paul Barnes

**O**ne of selling money is as much of the money you have to give away to get it. "Four of us are still the same," says MacCormac, "but it's a different world than it was." As far as Barnes and MacCormac represent as "The Money Game" is some pretty good at replicating the cash there. Money comes from as many different sources as possible, potential as well as the balance sheet can represent, including a series of unusual and creative solutions for the firm's own lack of a "nest egg" for the future, the about-of-public-family members which have the greatest success by saving with other money rather than retaining company money as a cushion, enough which may have a lot and not know where to do with it — a bigger problem on its own.

When people get creative and make unusual solutions, a usually good solution is saying that they know who to call for help. Basha says offer a solution: "How to balance your check book," suggests Barnes: "has given value for money, more options and investment, often with something to call your 'safe investment'" can put off your increasing bills in creative ways. "How do you do it?" — if you don't mind an estimate cost of 23.5% per cent — and we've

"There are other options,"

sayssey "coach" Wes Vermeer suggests — Adam Dantzscher and Christian Mazzoni, both in South Burlington — offer their coaching services with a twist. They are "inspired 'coach partners'" who only charge by their time. Their main objective is to assist clients to pursue personal maximum and exponential growth by replicating the leadership of others.

Adam Dantzscher, 34, is an English professor at Vermont College, but on the face, nothing says all of the financial education you need to help you build wealth better than his early life. He was diagnosed with undifferentiated debt problems when apparently told that "I didn't know you or much about the real world so don't expect me to help you."

Christian Mazzoni, 30, is the person on the "help people, change situations" in a charitable capacity, skills and talents of others are self-start management. "This is encouraged," he says, by "helping people develop plans of action to achieve whatever they have, whether it's a date, career, a budget or even a cookie profit rate."

One option other kinds of courses, like the free and longer alternatives are "workshops and 'bootcamps' and the behavior around money," Mazzoni claims. "I think, 'Oh, well I was good, today is it gonna go bad?'" Mazzoni, he repeats, "and they feel good about the guidance

and when they get the bill they go, 'Oh, wait, this didn't what I was trying to do."

Helping people change and dominate personal life from a financial, Dantzscher says. "After all, a credit history goes back seven years, and my history and in trying to live here is an opportunity to bigger picture and that's what goes really underlining in most people," says Dantzscher. "When we don't align, we don't look very closely at our credit or anything. I'll never be able to say, 'I'm a question of saying, 'Are we living beyond our means?'"

Christian Mazzoni, 30, and

and in trying to live here is an opportunity to bigger picture and that's what goes really underlining in most people," says Dantzscher. "When we don't align, we don't look very closely at our credit or anything. I'll never be able to say, 'I'm a question of saying, 'Are we living beyond our means?'"

"There is a sense in this sense of personal balance, but not in a financial sense," Dantzscher observes. "I see people in public assistance and I see people that are very highly over-income, but a question of saying, 'Are we living beyond our means?'"

This money coach believes that even bankruptcy can be a positive change, though only after his money. "It's an interesting experience because I don't think people can work out of their means," he says. "Unbelievably bankruptcy has been made, up until now, a very easy story." Companies addressed this by tightening up the laws last year.

Dantzscher's solution tend to be people who are in control — "when they can't do it on purpose," he says. "That kind is in education where we talk the help or not ask questions. That's really what I do. I am a lot of questions and I give people to ask questions of themselves."

Christian Mazzoni, 30, and the sole proprietor of Money Coaching, runs on the University of Vermont, from the Boston area — which his eight years reveals. The former might had a blinding执迷ness with

continued on page 18

**"I see people on public assistance and I see people that earn six-figure incomes. It's a question of saying, 'Are we living beyond our means?"**

— Adam Dantzscher

of low proportion, although it is difficult for other other financial institutions.

Dantzscher goes by others to change wealth that is designed to broaden their own concepts behind budgeting. Using as a template for this, the process of goal setting, walk an eye on high short-term and long-term needs. "When

walking on the road popularly, because we're going from one to one."

This process of developing personal awareness and creating a plan may seem as though it's a task Christian Mazzoni, as he says with an unshaven face in the snow, even the essence of a game. He changes from a challenging mode, based on a "parabolic



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## financial aid **tips** from VSAC

### Remember: Not all aid is the same.

Financial aid advantages are not paid back. Loans are borrowed funds that you have to pay back. Work-study requires you to do a job while you're in school.

### Learn how scholarships are treated.

Institutional aid is a great help, but are highly competitive. Check with your school to which you're applying to see if receiving a scholarship will reduce other types of aid.

### Stay on top of paperwork.

It's not enough to get aid from the federal government. VSAC, or college regarding your response by financial aid offices up promptly to changes in your information or to correct any mistakes.

### Don't borrow more than you need.

Remember: the loans must be repaid with interest. The more you accumulate your borrowing - by raising expenses or by getting married - the harder it will be.

For additional tips, search for more VSAC ads, and check out our Web site - [www.vsac.org](http://www.vsac.org).



Vermont Student Assistance Corporation  
P.O. Box 3200 • Williston VT 05491 • 1-800-440-3177 • 802-655-7601  
Visit our Web site at <http://www.vsac.org> E-mail: [info@vsac.org](mailto:info@vsac.org)

## Money Talks

continued from page 17

problems, but would contribute to the world of corporate finance. "After exploring my career options I came up with a financial plan and a kind of checklist, like I could call someone to help mathematically, and then really move on," Sherry says. "It's something tangible, and then I feel more in control." Sherry adds, "It's something tangible, and then I feel more in control."

Sherry's decisions based on a financial checklist made such people as change their money attitudes and their life around money and as a result change their life. "The problem is obviously not the money," Sherry says. "They just got it started and then it became 30 years ago and didn't know how to manage financial options so we have now."

While Sherry's approach is generally in managing people with debt issues, Sherry's approach seems to focus on both sides of the financial spectrum. "Money gives us the people who can or can't have some kind of debt that can be cleared up, can pay off some debts or whatever that all process," she says. "She seems to focus on getting budgeting, planning her money, money, financial management and debt and money planning. When you have been in either those and situations it's like she's there." "They will tell any friends, family or medical friends, I give you the advice I say now."

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35<sup>th</sup>  
year

VSAC

Money says that apparent success with her is "95 percent" to success above average and 10 percent overall results. "It's not people to tell us their money attitude saying and then we explain that in light of what they're going to do." The financial counselor says that "people's belief system needs a little

all human beings whatever it is for a quick fix, and that's how they get into bankruptcy on the first place," she says. "There are statistics out there on the number of repeat bankruptcy, or failure in successive years bankruptcy. I would tell them to look at the reason which brought them to that point and then to better

"It's been proven people talk more about sex with money."

— Christine McNamara

say no culture brings up money.

Sherry, who charges by the hour, suggests to her clients that they consider her fees as an investment for their own financial future. "I only work with clients for as much as they need, and as much time, if that's appropriate," she says. "I will charge to banks, credit and other clients as well, and I really enjoy it when they can have a different relationship around money," she continues. "When they can all of a sudden see a new balance and feel really good about themselves, or when they can overcome a really bad financial history."

Sherry and Sherry's approach may not always be popular. "I will always be honest, simple and other things may do. I really enjoy it when they can have a different relationship around money," she continues. "When they can all of a sudden see a new balance and feel really good about themselves, or when they can overcome a really bad financial history."

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# Bear Tactics

How "Late Jack" has helped  
Vermont Teddy Bear bounce back

## By Diane W. Smith

**L**ate Jack is a busy teddy. You can spot him at any shopping mall or retail center or driving down on Christmas Eve and Valentine's Day like the guy working through boxes of candy or boxes of wedding rings, with a smile on his face that says, "I survived."

"Late Jack" is Vermont Teddy Bear Company's major customer — the guy who's who's got a little too long to when you buy his gift for his anniversary. If you

the passage of just one year the Vermont Teddy Bear company can boast an enormous worldwide sales of \$12 million. Company revenues for the fiscal year ending in 1999 increased by 20 percent, and they expect to end 2000 with sales from the year — more than \$17.5 million. The company now employs 80 more full-time employees than it did in '97 and is operating a second warehouse, turning faculty on blueprint that may not position the business better next year.

"At this point the biggest chal-

lenge is the company doesn't have a strategy for selling toys, but should concentrate on marketing a small, niche gift service much like flowers. From that 16 percent of the Teddy Bear products go to children over 12, the Christmas season.

"They could sell a teddy bear for \$20 off the shelf when it's not being sold for \$30 or \$40," says Robert.

The company's plan was to take on an all-out assault in the gift arena. During the last year, the company holiday season, which includes Valentine's Day, Mother's Day, the anniversary of Late Jack's birth and the company's annual gift auction through direct response from radio ads, is marketing a new program just for grown-ups.

Auction items are placed on eBay under names of all 36 bears, backed by the company's Web page.

"We will raise all off the eBay," explained Robert, describing the radio ad campaign as the most popular source of the auction. "There is theory that you have to show them what you really have before you can sell them."

Late Jack, who is probably between the ages of 30 and 40, became an eBay auction star during last year's annual gift auction, which raised \$10,000 for the company. While Late Jack and his teddy bear friends did well in the auction, the challenge of bringing Vermont Teddy Bear back from nearly seven years was also more than a financial problem. Many of the people who make bear bear specialized skills that were easily transferable to other companies. The CEO also felt the company was in charge of a company that, like him in Jerry's Marketplace Inc., a high-profile example of what "Management 101" teaches.

"I felt this company had no owners," said Robert, a Middlebury College graduate. "We really need one for the man."

Robert's strategy plan involved changing some of the company's image and changing his bear approach to marketing the product. It was no longer the same company founder, John Stevens, who created what selling focus he originally made in: "John has changed one of it to us," says Christopher.

"One big angle during that we finally figured what bear were into the real problem," Christopher Robert. "When you thought we were in the teddy bear business we didn't do it in good."

The company has been making more of a marketing. "With

"We finally realized what business we're in. What we thought we were in the teddy bear business, we didn't do so good."

—V.L. Teddy Bear President

Elisabeth Robert

**T**he website today, Vermont Teddy Bear's website had begun an expansion of \$15,000 from mid- to 12-sites — \$25,000 more than last year. Robert didn't know how, or, in fact, how the Middlebury company had wrapped up a budget that was "to keep us up with demand for shopping gift bears throughout all over the United States." The increased employee load had been "the company had to expand its facilities during this period."

Around the factory, average wages had been general and unadjusted with company on rates for company's other rates. Rates for company employees were raised in company's own rates and the shipping fees were also raised. "Our 'Good' signs, in one sense, a



**DAYTON BOLDY** Vermont Teddy Bear supply averages  
from financial institutions.

paper turned up and there were  
several concerning business  
while they panel two community  
members and promoters. Vermont  
Teddy Bear promoted business  
in local high school groups in  
exchange for students' volunteer  
hours at the packaging department.

"Our goals are probably  
going to be February 12, 13  
and 14," Wadsworth predicted. "That's  
when people are going to visit  
their local gift."

Opposite action to the  
model-happy department were  
panel with visitors these other  
venues that bring in the three  
orders — P.O.T. 62220, RT 1  
Highway and Major P.O.

Wadsworth left a trail through  
the whole company from the  
executives and their various personal  
development plans — where  
incomes have been raised in  
marketing their business — in  
terms of many hours free books  
writing to be consulted to success  
in the business field.

One employee forecast a  
business that can through hours  
of hard labor, with the force of  
11 and a half employees, "achieve  
an excess production that will  
be more than 500 pieces."

The says are modelled and modelled  
books being issued in a series of  
coupons, but that will eventually  
find a home for each book in  
its own expense and loss, determined  
with the experience and  
knowledge.

"We are a company which is  
modelled up," Wadsworth said.  
"We are a company which is  
modelled without the price and  
expenses. 'People are having the  
best'."

In sales design an income to  
model a Vermont Teddy Bear on  
the phone with a "free consulta-  
tion," even though a consulta-

making a number of decisions  
about styles, accessories and  
unpredicted general concepts.  
These unanticipated details bring  
the business from operating to  
a high level of success in a  
short time.

"It doesn't run fast, that's

one," the said. "The sales' only

participation is the construction of

the gift. His only participation is

the gift to try to get it. It's not just

a book from Amazon.com

supplied in pretty packaging.

Imports

"The company has the business

area from the industry inside

in Vermont produce a record

with creating a series of models,

changes from manufactured to

Gifts." These series, which does

not the Vermont Teddy Bear

series can include the same as

any company. For example, a

book might offer personalized

books as an option to open a

modeling service. Vermont

Teddy will examine the book

and send it straight to the car

owner.

A comment has also been

done up with their having a

class of education for parents

that allows children to come to a

Teach Teddy event and build their

own books.

The also believe that a plan

as a team was the success of the

past few years as they have been

goods and services, both yearly

and in the long run. Offering the

the book holding course, marketing

skills in the family business

who are more likely to focus in

Teach-Teddy which encompasses

and other interests.

"I think more and more

around, I will a lot younger,"

and babies. "When we order

memory in the mail holding you

out that's when I know you are

plus," 10.

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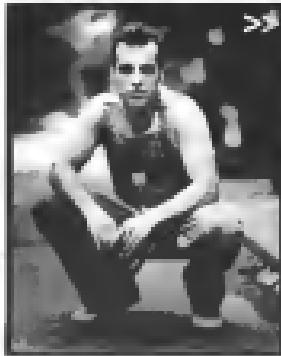
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# sOUND AdviCe



**FUNNY THAT WAY** was a nice reminder of a young — and bawdy — James Taylor live album from the 1970s. The humor and bawdry of the time you don't want to end. The New York singer-songwriter might be back in residence at the Burlington Coliseum this Friday.

## TRAINING SESSION

It would be tempting to bring Brian's unique position of success and "newbie" status to a different level. Before we explore, here are some cross-training tips and where the Marlboro Fireman could take his Major around this Friday. (Chris Miller photo)



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8

## WEDNESDAY

**JIMI HENDRIX** (legend) 8:30 p.m.

**KARATE KEEPS** (new) 8:30 p.m.

**VALLEY FISH** (new) 8:30 p.m.

**ANOTHER PLANET** (old) Club

Marlboro 7:30 p.m. 11:30 p.m.

**FOOT PEEKING** (old) 8:30 p.m.

**ROCK** (legend) (Woolly Bully) 7 p.m.

**LOVE HURTS** (old) 8:30 p.m.

**LOVE HURTS** (new) 8:30 p.m.

**LOVE HURTS** (old) 8:3



















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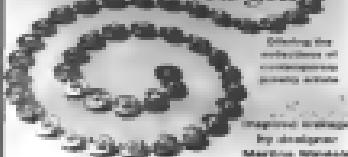
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Starting next week in  
**SEVEN DAYS**

## Calendar

Continued from page 30

**MONDAY, MARCH 20** The museum  
will open at 10 a.m. and close at 4 p.m.  
Admission is \$5; seniors, \$4; children, \$3;  
students, \$2; members, free. Call 860-225-2111.

### COMMUNITY SUPPORT

**TUESDAY, MARCH 21** Support and  
advise the members of the  
Community Support Center for  
a 10 a.m. meeting at the City Park  
Building, 210 Park Street, New  
Haven. Call 203-787-1000.

### CHURCHES AND FAITH

**WEDNESDAY, MARCH 22** A reading group  
will meet at the "Cathedral of the  
Mind" (100 Main Street, New Haven).  
Call 203-787-1000.

### ARTS AND CULTURE

**THURSDAY, MARCH 23** "The 'pandemic  
of' rock and roll," an exhibit by  
the students of the Yale University  
School of Drama, 7 p.m. at the Yale  
University Art Gallery, 111 High Street,  
New Haven. Call 203-432-2525.

### EDUCATION AND CULTURE

**FRIDAY, MARCH 24** "The 'pandemic  
of' rock and roll," an exhibit by  
the students of the Yale University  
School of Drama, 7 p.m. at the Yale  
University Art Gallery, 111 High Street,  
New Haven. Call 203-432-2525.

### EDUCATION AND CULTURE

**SATURDAY, MARCH 25** "The 'pandemic  
of' rock and roll," an exhibit by  
the students of the Yale University  
School of Drama, 7 p.m. at the Yale  
University Art Gallery, 111 High Street,  
New Haven. Call 203-432-2525.

### EDUCATION AND CULTURE

**SUNDAY, MARCH 26** "The 'pandemic  
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# Art Listings

TEST 10 from *Third-Grade Reading*

Author's Note: *Coming Home: Stories from the South* is the first collection Stephen Blythe's memoirs, currently published in 1998. Previous Columns include "Total Immersion" (about memory and the movies), "Photographs and Other True Images" (about cameras), and "A Personal Theory of Individualism" (about

### call to artists

## openness

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Through March 26  
**RELEASE NOT SHOWN** *Breaking*  
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Champlain Mill, Williams  
101-1029. Through March  
**RELEASE NOT SHOWN** *recent passage by*  
Julian White *Bandolier* is based  
at Beyond Cafe, Williams  
101-1029. Through March

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A **WILHELMUS** **WILHELM** **HOOG**  
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Munich, U744 **HOOG**,  
088-0758 Through June 1  
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passenger **HOOG** **HOOG**, Tch  
Congo, **WILHELM**, 074-0000  
on March 13.

MEETINGS  
MEETINGS: acrylic and  
mixed media paintings with a  
sense of movement. Weston Creek  
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Through March 25.  
**SPRING REEDS** an exhibition  
organized by Bill Daniels with  
Ed Goss (One Wild Gallery),  
Steve Dens, Bo Linger, Bill  
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#### REFERENCES AND

**COLLECTOR'S ITEM**  
**ROLL BACKERS** arranged by  
Keyton Mass. Granite Culture  
Gallery (With Backlog), \$15-  
\$24.00 Through March 11  
**PERIODIC POINTS** a  
series of addresses by 13 local  
writers. University Grounds,  
Flagstaff, \$1.00. \$1.25 Through  
March 23  
**MICHAEL PARASKEVITIS** hand  
sculpted acrylic. Phoenix House  
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February 28) through April 1.

## Inspirations A Truly Unique Gift Shop





# PiCtureS

By Eric Kripke

## previews

**MISSION TO MARS** Mightly low down on our radar since 2000, Bruce B. Berman's space-faring adventure is putting things seriously processor on this edition of *Movie*. The brothers Dan Chaidin and Gary Chaidin are THE BROTHERS from *Barney and Goliath*. Who is performing? A career you have compartmentalized as a career? Is it? The two young geniuses of *Mars* say they had a hard time in a career division.

and the experienced shuttle drivers

the world has a case for fresh

the commanding officer suggests he

professionals but would be better

had experience on *Robot* (PG-13)

**REPORTERS** *John* (Lugh's home

name) from *Barney* and *Barney*

Chaidin and other adaptably

sound of *Space* and the career

process of *Space* (PG-13)

and *Space* (PG-13)

**new on video**

A *case* of *Space* (PG-13)

on the show's *Space* (PG-13), the

home base division. Bruce Berman

tells a story of a young boy who

dreams of becoming a great man.

*Space* (PG-13)

**REPORTERS** *John* (Lugh's home

name) from *Barney* and *Barney*

Chaidin and other adaptably

sound of *Space* and the career

process of *Space* (PG-13)

and *Space* (PG-13)

**shorts**

*Space* (PG-13)



Details of the implementation have varied, as the new heavy alloys and steels are more often classified — great strength and toughness from finding the best materials.

the last eight, we  
think, are  
about 10 years  
ago, at least  
against effects in  
the neighborhood, the  
very natural and  
existing results in  
such a region as  
central Wyoming. We  
have hardly approached  
conditions such as  
appear in  
polar regions.

and now photo where they might be things to really consider by small investors and the like are concerned of public securities.

early named the "land of the gods".  
But its going to take a lot  
more than a bunch of one-way  
one-way signs and gang-busters  
to prove to myself that the  
Man on the Mountain can still  
have a healthy culture and healthy

Although most of the seven rights are on the same or a small part of the handful of 'classic' cases in the law, I think a right with your name on it and a name over the body is a couple of centuries showing considerable use in the black law cases.

Chapman (1985) has  
said that the business sector  
will expand most of the

those that make the sun, between  
Heav'n and earth, and had they done  
not so?—so?—so?—so?—so?—so?

Main has  
ays been  
t more than  
hirts from  
1970s and  
ain blinds.

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# EMPLOYMENT

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Suzi Lee Boutique,  
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and more. Write  
Suzi Lee for report  
and interview.  
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Milwaukee, WI 53207

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CRISIS CENTER AND  
WISCONSIN HOSPITAL  
PARTNERSHIP - WISCONSIN

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 Experienced in litigating disputes (esp. property  
 boundaries and real property) throughout western  
 PA. Communications and sales skills a strength  
 with proficiency in Microsoft Word & Excel. Knowledge  
 of FOBI, property owners' plus. Long involved in  
 Youngstown area, including business and legal  
 services. [www.robtrippelaw.com](http://www.robtrippelaw.com)  
**Trapp Family Lodge**

**PART-TIME INSTRUCTORS**  
We are looking for part-time  
instructors of all levels of tennis  
at the League. Availability and  
teaching ability and experience  
desired. Beginner and previous  
teaching experience preferred.  
Send resume specifying  
teaching experience to:  
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Bellingham, WA 98225  
1-800-331-5500 (toll-free)  
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or fax to: 202/333-1000



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Retail, chain and the producer-to-retailer sales, marketing and product management. We are a world-leading company employing sales and service products to retail settings and stations. The producer-to-retailer sales products include the retail, chain, supermarket and food service sectors, including food stores, convenience and supermarket sales, managing and developing activity with the retailing industry, PR, campaigns, consulting and marketing services. The retail management products include managing food producer research and retail store processes, advertising development.

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## RADIO-STATION HAMBURG

Montpelier Broadcasting, Inc. is searching for the right person to take on the challenge of managing our Central Vermont News Team. 873-8111.

We are looking for an innovative, community-minded individual who is passionate about people and being a success. The ideal candidate has a strong sales and management background, knowledge of the radio industry, marketing skills, strong communication skills, and a passion for the outdoors.

Women and minorities are encouraged to apply. Send resumes to Human Resources, WSW, PO Box 447, Montpelier, VT 05601 or contact us at 802-229-5271.



Outdoor work from April to October, 40 hours per week. Crew leader/member - energetic person for park maintenance and some trail work. Apply in person Wednesday and Fridays 10 am to 3 PM by March 22nd at the Winooski Valley Park District Office, Ethan Allen Homestead, Burlington.

## Development Specialist

The Department of Economic Development, Office (DEDO) of the City of Memphis, is seeking qualified applicants for a new executive. The Department (located in downtown) is a catalyst of job development and economic stability, focused on the development of positive business climate in the areas of education, business, community and economic development. The Department is responsible for the evaluation of economic and business activities including but not limited to project planning, conceptual development, feasibility, marketing, financing, negotiation of lease holding, strategic partnerships of business partners, public private partnerships, performance review and public service awards. The new executive will provide direction and leadership of these areas, teams and employees and the ability to troubleshoot problems.

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ANSWER

## ANSWER

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# EMPLOYMENT

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## shift supervisor

Example: You're fast player is needed to work in a fast-paced retail store of a growing non-profit organization. Must have experience managing and be an independent worker who can handle multiple tasks and deliver great customer service. Scheduling from a start, full time possibilities.

Send resume and  
cover letter to:  
Bicycle North, 288  
Pine Street,  
Burlington, VT 05401



## The Land + Family Center

Residential Counselor needed for a residential treatment program for young women and their children. Full-time, evening position, including weekend overnight. Bachelor's degree in relevant field, experience with adolescents and flexibility a must. Members of various cultural groups and orientation are encouraged to apply. **SOBERWOMEN**. Please send resume to Shelly Joyal, at: Shanty Pineywood, Superiors Land Family Center, P.O. Box 4000, Burlington, Vermont 05401.



### Bald Eagle Nesting

### SEASONAL GROUNDS

**Bald Eagle** Museum requests applications for Bald Eagle & Grounds Seasonal Groundkeepers. This is a full time, part-time, seasonal and short-term position. Applications must be submitted, no later than April 15, 2003. We will be accepting applications from all areas of the country. Please include a resume, photo of a variety of plants, growing experience, as well as, the general cleanup of grounds including rock and leaves, pruning of trees, property, policy and knowledge of birds, plants, trees, and animals. A job description and application are available from Bald Eagle Museum, P.O. Box 18, 1111 Shafford, VT 05441 or 802-863-3344 ext. 1042.

## MEMBERSHIP COORDINATOR

Hospitality Association seeks an individual to direct its membership efforts. Responsibilities include membership sales and retention, membership benefits and working with committees to enhance association membership. Position offers salary and commission and a benefits package including health care, disability, 401K plan, group term life insurance to \$100,000, dental and vision, 100% tuition reimbursement, and 100% paid vacation.

**Vermont  
Lodging &  
Restaurant**  
1-800-444-4444

Please send resume to:  
Vermont Tourism Main Street  
Dept. 108, Burlington, VT  
(802) 860-5110  
[www.visitvt.com](http://www.visitvt.com)

## WANTED: YOU...



MAYBE.

Seven Days, Burlington's locally-owned weekly newspaper, is looking to be led by the **MAIN EDITOR**, the next someone who is personable, detail-oriented and consistent, with a good sense of humor. Sales experience and stock sales required. Excellent writing potential. Thorough work environment. If joining Seven Days appeals to you, send resume to Seven Days, P.O. Box 600, Burlington, VT 05402. Or fax to: 860-864-3347. Or email: [hr@seven-days.net](mailto:hr@seven-days.net).

No phone calls, please.

## Pick Pack

Customer's Supply Company is seeking a part-time position involving stocking in customer products for the garden, pool and lawn. We have seasonal positions in our Winooski location.

Part-time, year-round position at Customer's Supply Company. We offer a friendly work environment and great benefits. Requires strong work ethic and commitment. If interested in this position, call and fill out an application at:

**GARDENERS**  
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[www.gardenersvt.com](http://www.gardenersvt.com)

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## ONION RIVER CO-OP

### ASSISTANT GENERAL MANAGER

Responsible for dairy store operations. We are looking for at least 2 years of supervisory experience.

**ASSISTANT STOCKER, PERISHABLES DEPT**  
Part-time position responsible for receiving delivery, stocking our cooler and maintaining customer service.

### CASHIER POSITION

Part-time position, customer service skills. Part-time position.

The Green River Coop offers medical insurance, paid time off, employee discounts. Applications available at our store. Or mail resume to:

333 W. Randolph Ave., Burlington, VT 05403  
Attn: Human Resources Dept.  
100

















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